



UNITED STATES JCI SENATE
2023 ANNUAL BOARD OF DIRECTORS MEETING
St. Louis County, MO
JUNE 28, 2023



- I. **Call to Order** – President Susan Hatcher #58143 called the meeting to order at 8:30 am. President Susan announced there would be a \$25 fine to the Foundation if your phone rang during the meeting.
- II. **Invocation** – presented by Chaplain Nancy Salopek #47610.
- III. **Pledge of Allegiance** - led by Tom Hendrix #37317 and Veterans.
- IV. **Mission Statement** – given by President Susan Hatcher #58143.
OUR MISSION IS TO FOSTER FRIENDSHIPS AMONG SENATORS WHILE SUPPORTING THE JAYCEE MOVEMENT.
- V. **Roll Call** - Secretary Gary Pittenger #24804 called the roll. The following members of the Board of Directors were present at Roll Call.
President Susan Hatcher #58143
Administrative Vice President Hal Williams #43912
Treasurer Bruce Sostak #52655
Secretary Gary Pittenger #24804
Chairman of the Board Mike Andrews #58312
Legal Counsel Stu O'Hara #39768 (ex-officio)
Region I NVP Peter Jordan #54684
Region II NVP Bob McDonald #58286
Region III NVP Judy Nuessle #62267
Region IV NVP Pam Padgett #51341
Region V NVP Norm Hoffman #25676
Region VI NVP Paul Myers #72173
Region VIII NVP Ann Engle #71560
Region IX NVP Kathy Miller #74168
Region X NVP Lynne Hansen #69753
A roll call of states had each state's voting delegates stand and announce how many delegates are present:
STATE ROLL CALL:
- | | | | | | |
|---------------|----------------|----------------|----------------|-----------------|-------------|
| Connecticut 1 | Delaware 2 | DC 2 | Florida 2 | Georgia 2 | Hawaii 0 |
| Alabama 2 | Alaska 0 | Arizona 2 | Arkansas 1 | California 2 | Colorado 2 |
| Idaho 0 | Illinois 2 | Indiana 2 | Iowa 2 | Kansas 2 | Kentucky 2 |
| Louisiana 0 | Maine 2 | Maryland 2 | Mass 2 | Michigan 2 | Minnesota 2 |
| Mississippi 0 | Missouri 2 | Montana 0 | Nebraska 2 | Nevada 0 | New Ham 0 |
| New Jersey 2 | New York 2 | N Carolina 2 | North Dakota 1 | Ohio 2 | Oklahoma 2 |
| Oregon 1 | Pennsylvania 2 | Rhode Island 1 | S. Carolina 2 | South Dakota 2 | Tennessee 2 |
| Texas 2 | Vermont 0 | Virginia 2 | Washington 1 | West Virginia 2 | Wisconsin 2 |
- We had 86 votes present out of 111, so a quorum was present with 77.5%.
- VI. **Approval of Agenda:** AVP Hal added 2024 Meeting in Tampa under Meeting Coordinators. President Susan announced Asst Legal Counsel John Badeen will handle the report on Enhancing Membership Benefits. Motion to approve the agenda made by Virginia, seconded by Maine. Motion passed.
- VII. **Welcome to Annual Meeting:** Missouri Senate President Julie Morff #71917 welcomed everyone to St. Louis, MO. She thanked her committee for their work. Those going to the baseball game need to pick up their tickets before lunch.

VIII. Secretary's Report: Secretary Gary Pittenger #24804 led this portion of the agenda.

- A. Mentors – Chief Editor Angie Jelinek #60570 thanked President Susan, her assistant editors Mary Allred and Tanis Friedman, Business Manager Jackie Julien, Secretary Gary and Publisher Newton Standridge for their assistance with reducing costs for the last two issues. She announced the deadline for the next issue submissions is July 10th. Yvonne Sewell will be taking headshot pictures and Eldon Bowers will be taking region pictures prior to the banquet. Business Manager Jackie Julien #74251 thanked everyone for their support of the Mentors sign in sheets.
- B. E-News – Editor Kim Bode #62467 announced that 27 issues were distributed, 76 new senators signed up for E-News but only 52% of the subscribers have opened the E-News.
- C. Webpage – Web Master Allision Geddes #74777 announced she and Lowell would be updating the website following the banquet.
- D. Social Media – Program Manager Kim Melachrinis #66672 requested the members to continue using the Facebook page as a means of communication.
- E. Approval of Minutes – Winter BOD – Secretary Gary accepted a motion from Illinois, seconded by Iowa to approve the minutes from the Winter BOD Meeting in Kenner, LA. Motion passed.

IX. Treasurer's Report: Treasurer Bruce Sostak #52655 led this portion of the agenda.

- A. Finance Committee – Chairman Lawrence Pittman #53932 reported the committee met on Monday morning. They reviewed the Budget to Actual Report and the financial statements for the year and found them satisfactory. He discussed some line items changes requested by President Susan. A budget shift for Sweepstakes prizes included additional cash prizes of \$1,000, \$750, \$500 and \$250. This increased the total prize money from \$2,000 to \$4,500. These increases were approved by the Finance Committee and the Exec Committee. He announced disbursements from the Discretionary Fund as \$400 for the purchase of two screens, \$200 for property logos on various equipment purchased previously and the screens and \$200 for the Memorial Service brochures. Another expenditure was to purchase a second projector for \$1,000. A review of the insurance policy revealed that host states needed to be added to the rider. Chairman Lawrence stated that the Finance Committee approved the preliminary budget for 2023-2024.
- B. Membership Report – Program Manager Dawna Norfleet #61999 reported the 4th quarter results. We had 2,499 due, 160 drops and 108 adds for a net change of -52. Our current membership is 8,118 for a net increase of +41 for the year.
- C. Budget to Actual Report – Treasurer Bruce announced the report was thru May 31st. The biggest items were the \$6,500 under budget for the Mentors, an increase of dues income and the increased Sweepstakes ticket sales.
- D. Presidential Sweepstakes – Chairman Sabitha Ventakesh #71858 announced a new record of \$53,720 for ticket sales and 146 prizes donated. She thanked President Susan for the increased cash prizes. She introduced and thanked her committee members. Region Party Chairman Melodie Ainslie awarded booth winner with framed certificates.....the winning regions were Region 5, Region 6 and Region 8.

President Susan dismissed the NVPs from the meeting as requested prior to meeting.

X. Chaplain Report: Chaplain Nancy Salopek #47610 announced the Outstanding State Chaplain was Cindy Empting #65595 of Oklahoma and the Outstanding Region Chaplain was Ray Culler #64452 of Region IV.

XI. Ambassadors & Liaison

A. Ambassadors

ASAC – Ambassador Ariel Jones #65423 introduced Past President John Robinson #55768 as a candidate for President of ASAC. John spoke to the group. She read a letter from ASAC President Victor Garcia. She announced the next two ASAC Encounters are in Bolivia and Ecuador. Ambassador Ariel presented a plaque to President Susan from Dave Martnus, ASAC Director English-Speaking North America.

Canada – Ambassador Karen MacCannell #49497 introduced the Canadian Senate President Obay Ail #78655 who spoke to the group. He further introduced Rob Cronkwright #54515 as the new Canadian Ambassador to the US. Karen introduced the remaining members of the Canadian delegation.

Europe – Ambassador Russ Cooper #4638 introduced Serge Goldman from Germany and European Ambassador to the US Jonathan Nicholson #62400. Nicholas spoke to the group. Russ announced upcoming events in Europe.

- B. JCI USA Liaison and Return The Favor – Jen Ray #68957 was not present due to a death in her family. JCI USA President – President Susan introduced Nathan Martin #77647. He spoke about the goals of JCI USA and the relationship with the US JCI Senate. President Susan presented President Nathan with a check for \$1,000.

XII. Administrative Vice President Report – AVP Hal Williams #43912 led this portion of the agenda.

A. National Vice Presidents

The NVPs entered the meeting room dressed in baseball jerseys. They distributed peanuts and Cracker Jack throughout the room to the music of “Take Me Out to the Ballgame”.

1. Region VIII – NVP Ann Engle #71560 announced she was collecting money for the Foundation. She has been challenged to wear her Spirit of St. Louis plane in the airport collecting money. She announced the first upcoming event is the Linn Picnic on July 7-8. She further announced other region upcoming events including the Fall BOD in Houston.
2. Region VII – NVP Teresa Beans #67173 was not present.
3. Region VI – NVP Paul Myers #72173 announced the upcoming Iowa Picnic. He visited 17 states and the hospitality has been great everywhere he went.
4. Region V – NVP Norm Hoffman #25676 thanked Region V and Illinois for giving him the opportunity to serve as NVP. He introduced the state presidents of the region and thanked the other NVPs for their friendships.
5. Region IV – NVP Pam Padgett #51341 thanked the region for the opportunity to serve as their NVP. She announced the upcoming events within the region.
6. Region I – NVP Peter Jordan #54684 thanked the other NVPs for their friendship. He further announced and thanked his state presidents for their support. He promoted the Fall Frolic in New London, CT and announced other upcoming activities in the region.
7. Region II – NVP Bob McDonald #58286 acknowledged the other NVPs and his state presidents for their support throughout the year. He announced the upcoming events within the region.
8. Region III – NVP Judy Nuessle #62267 reported upcoming events in the region. She also stated she was assuming the risk of stating her report was on the web. She thanked her state presidents.
9. Region X – NVP Lynne Hansen #68753 announced upcoming state events and thanked the other NVPs for having fun this year.
10. Region IX – NVP Kathy Miller #74168 announced she was finishing her 2nd term as NVP. She was going to serve as Oregon state president and her husband Les was going to serve as Washington state president next year. She announced the upcoming events within her region.

The NVPs requested AVP Hal to join them on the lower level where they presented him with a gift for serving as their responsible officer during the year.

NVP Ann Engle announced that she had collected \$700 for the Foundation from her Spirit of St. Louis project.

B. Chairman Reports

1. Convention and Bid Review – AVP Hal Williams #43912 announced the committee had met earlier. They reviewed a bid from Illinois for the 2025 Annual Meeting. AVP Hal indicated that the bid was found in compliance with the policy requirements. The Executive Committee approved the bid and that it will be presented later in the meeting. He further announced that the committee had received a Letter of Intent from Oklahoma for the Fall 2024 BOD Meeting.

2. Constitution and By-Laws - Chairman Alan Richardson #50550 reported that Legal Counsel Stu O'Hara #39768 had proposed a couple of changes for the committee to review.
3. Future Directions – Chairman David Teachout #68700 stated the committee felt there was a breakdown in communications between JCI USA and the US JCI Senate and that future review was needed. He thanked the committee for their support.

C. Program Managers

1. Presidents Information Exchange – Chairman Jess Kling #78271 asked state presidents to come to the front of the room to be recognized. She stated her enjoyment of serving in this position.
2. S.O.A.R./First Timers – Chairman Nancy Gianetti #69463 was not present. Tom King #59642 and Nancy Cardwell #54264 gave the report. Tom announced that there were 10 first timers registered but only 5 signed up. The winner was Lisa Geier #78779 from Maryland. Her daughter Susie also competed. President Susan recognized Marlin Sanny #13967 for attending his 40th convention.
3. Enhanced Membership Benefits – Chairman Michele Tarantino #63380 was not present. Asst Legal Counsel John Badeen #73089 announced that a contract in partnership with Arthur Gallagher Risk Management Corp was being finalized. Upon approval of the Exec Committee, members will receive discounts for various products.
4. Historian – Dave DeLaney #41203 announced that St. Louis had a lot of history of the Jaycees. He suggested visiting the site of the Mission Inn where the Jaycees began and the burial site of Founder Henry Giesenbier.

D. Meeting Coordinators

1. 2023 Annual Meeting – St. Louis County, MO – Chairman Stacey Rawls #63600 reported that things were going well. Any problems should be reported to Mary Sawyer.
2. 2023 Fall Meeting – Houston TX – Co-Chairmen Logan Giesie #51120 and Jumper Davis #38376 encouraged members to register for the meeting this weekend. Raffle tickets were available for free rooms and registration. Hilda Davis #71500 inquired about gluten free meal needs.
3. 2024 Winter BOD Meeting – Greenville, SC – Chairman Elizabeth Young #47759 reported that a monthly newsletter was being sent out to members who are registered with updates of the meeting. A survey was currently being sent out for members to provide interests they want included at the meeting.
4. 2024 Annual Meeting – Tampa FL – Co-Chairman Cindy Brandel #54728 announced the theme was “Pirates, Palm Trees and Parties”. The dates are June 18-23 at the Embassy Suites near Busch Gardens. Registrations mailed by July 15th will receive free Early Hospitality.

XIII. Legal Counsel Report – Legal Counsel Stu O'Hara #39768 reported that the Senate was not being sued nor were any of the officers in jail. He acknowledged his enjoyment in serving as Legal Counsel for the past 13 years with outstanding presidents and officers. President Susan asked the attendees to acknowledge Stu's 13 years of service to the US JCI Senate.

XIV. Chairman of the Board Report – COB Mike Andrews #58312 stated he had a great year with President Susan and the Board. He is enjoying Florida since there is no snow.

XV. US JCI Senate Foundation – President Wayne Kiefer #36498 announced the golf outing raised \$9,000 and the auction raised \$17,000. Wayne presented pins to the new members of the Gold \$2500 Club. They were Skip Hoelker, Paul and Tonya Myers, Karen Thompson, Kris and Glenn Fletcher, Charles and Becky Edwards and Stacey Rawls. Rob Cronkwright #54515 became a member with his winning bid for the whiskey. Wayne thanked Tom King, Bill Patterson and Karen Voshel for their running the golf outing. President Susan presented \$3,500 on behalf of the US JCI Senate for which President Wayne thanked all.

XVI. Unfinished Business - 2023 Winter BOD Meeting – Kenner, LA: Chairman Dan Badger #67974 presented his final report. He thanked the 40 Iowa senators that attended to assist with the meeting along with the Louisiana senators. There were 589 room nights, 288 full registrations and 335 attendees. Donated money to the Jaycees for their help. Spoke about cost of AV equipment from hotel.

XVII. New Business – 2025 Annual Meeting: Chairman Maureen Niedenthal #67669 presented a bid on behalf of the Illinois JCI Senate. The meeting will be held June 15-20, 2025 at the Northbrook Hilton in the Chicago area. There are 249 rooms blocked and the possibility of more. Rooms are \$159 per night. There is free parking and wi-fi. The hotel is just 15 minutes from O'Hare Airport. AVP Hal announced that the Exec Committee recommends approval. A motion was made by Michigan to approve, seconded by Tennessee. Motion passed.

President Susan announced that since the meeting was running ahead of schedule, the meeting will recess until 11:15 am. At that time elections would begin. This recess is not a break for lunch. The recess began at 10:45 am.

President Susan reconvened the business meeting at 11:15 am and introduced the Chairman of the Elections Committee Mike Andrews #58312 for the purpose of conducting the elections and nominations.

XVIII. Elections – Chairman of the Elections Committee Mike Andrews #58312 asked the other members of the Elections Committee Mary Sawyer #43930 and Doc McCarty #14783 to join Mike at the head table.

Mike announced the previous elected NVPs within their respective regions.

Region I – Peter Jordan #54684 from Maine

Region II – Joan Travis #76201 from New Jersey

Region III - Randy Wilhoite #47435 from West Virginia

Region IV – Mark Brandel #49789 from Florida

Region V – Jon Bruner #58932 from Ohio

Region VI – David Teachout #68700 from Missouri

Region VII – Jeff Cardwell #54265 from Tennessee

Region VIII – De Lisa Anderson #54310 from Oklahoma

Region IX – Will Hansen #49086 from Idaho

Region X – Yvette Lee #68707 from Hawaii

Chairman Mike then introduced nominators for the National elected officers:

Tom King #59642 nominated and Bob Cairns #59815 seconded the nomination of Gary Duell #48384 for the office of Secretary. Motion by Pennsylvania, seconded by Region II to close nominations and elect by acclamation. Motion carried.

Bruce Geddes #35527 nominated and Bill Madding #28920 seconded the nomination of Bruce Sostak #52655 for the office of Treasurer. Motion by Texas, seconded by Region VIII to close the nominations and elect by acclamation. Motion carried.

Karen MacCannell #49497 nominated and Norm Hoffman #25676 seconded the nomination of Gary Pittenger #24804 for the office of Administrative Vice President. Motion by Illinois, seconded by Region V to close the nominations and elect by acclamation. Motion passed.

Lillian Cheng #72962 nominated, John Price #36383 seconded, Steve Sutherland #27073 seconded the nomination of Hal Williams #43912 for the office of President. Motion by Florida, seconded by Region IV to close nominations and elect by acclamation. Motion carried.

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President-Elect Hal speaks and advises appointments.

COB Mike closes the Elections, thanks the committee and yields the floor back to President Susan.

XIX. President's Comments – President Susan Hatcher #58143 made the following summarized comments.

EXPERIENCE THE SENATE

Have you Experienced the Senate!

It's time to talk about the business results of the Plan. How did we execute the Plan?

I am very proud of how you executed the plan.

We wanted a simple strategy that could be understood and we have put such into place in a few words with the Future Directions Committees direction and the approval of the Executive Committee team, we accomplished it.

Sustain Membership
Social Focus
Support and Mentor JCI
Communicate for all generations
Operate Effective, Efficient and Fair
Maintain Fiscal Sustainability
Fund US JCI Foundation

This is what the senate has done in the past, this year and future! Let's talk more about this year!

The sweepstakes team and you raised over \$53,000, a record amount! We lowered the donation request and stuck to the amount to be fair to all who donated. It wasn't about raising the most money, it was about being fair to the donors! Thank you.

We had 1/3 of the total attendance at the annual ASAC encounter. The USA was noticed for their participation.

We had 4 in attendance at the Canada NatCon meeting. We had participation in the European meeting last month and several European country Senate meetings.

Senators attended and participated at both JCI USA meetings and were significant contributors. You all took the opportunity to participate in Returning the Favor in your local communities and states.

We had fantastic region meetings across the US in each of the region.

We DONATED a record amount \$5000 from the US JCI Senate treasury to our foundation.

We updated our technical equipment to enhance our BOD meetings and reduce costs of renting equipment.

Overall, we had record attendance at the BOD meetings in two places we have not been at during my years of involvement in the Senate – Beautiful Colorado, Party town and great Cajun food in New Orleans and now the St. Louis area – where it all began.

We grew the organization by 40 senators. We had retention of >90%. Thank you to all the states, you made it happen.

We participated in a new project across the US - Wreathes Across America as a US JCI Senate organization to honor our veterans. Thank you to the 20 states and all senators across the US JCI Senate who honored those who sacrificed their lives and families so that we can be here today to Experience the Senate. I am so grateful to all of you for the embracing of this program that honors our heroes across the US.

And Financial results are positive – we brought in more monies, enhanced our equipment inventory for BOD meetings, increased the funding for the NVPs to cover more of their costs, donated more to the foundation, funded JCI USA and remain in stable and positive fiscal state.

Thank you for all the positive business result Experiences!

XX. Good of the Order – The following individuals made presentations.

Tom Rohr #47918

Nina Badeen #73043

Jaci Newark #56368

Joan Travis #76201/Ann Harrison #75622

Karen Thompson #52424

Karen Schoonover #57305

Rob Cronkwright #54515

John Price #36383

XXI. Adjourn with the Jaycee Creed – led by Region VI NVP Paul Myers #72173

Meeting adjourned at 12:20 pm.

Respectively submitted,

Gary Pittenger #24804

Secretary