



**UNITED STATES JCI SENATE
EXECUTIVE COMMITTEE MEETING
HOUSTON, TX
SEPTEMBER 22, 2023**



- I. **Call to Order** – President Hal Williams #43912 at 1:30pm
- II. **Invocation** – by Chaplain James Rupard #41615
- III. **Pledge of Allegiance** led by Region II NVP Joan Travis #76201
- IV. **Mission Statement** – Highlighted by President Hal Williams #43912

**OUR MISSION IS TO FOSTER FRIENDSHIPS AMONG SENATORS WHILE
SUPPORTING THE JAYCEE MOVEMENT**

- V. **Roll Call** – Secretary Gary Duell #48384 – The following members of the Executive Committee were present for Roll Call:

President Hal Williams #43912, AVP Gary Pittenger #24804
Treasurer Bruce Sostak #52655, Secretary Gary Duell #48384
Chairperson of the Board Susan Hatcher #58143, Legal Counsel John Badeen #73089
NVP Region I Peter Jordan #54684, NVP Region II Joan Travis #76201, NVP Region III Randy Willhoite #47435
NVP Region IV Mark Brandel #49789, NVP Region V Jon Bruner #58932, NVP Region VI David Teachout #68700
NVP Region VII Jeff Cardwell #54265, NVP Region VIII DeLisa Anderson #54310,
NVP Region IX Will Hansen #49086. Present 14/15 – 93% present – quorum present
Not Present – NVP Region X Yvette Lee #68707
- VI. **Approval of Agenda** – President Hal Williams #43912 called for the approval of the agenda. Motion by Will Hansen #49086, Second by Gary Pittenger #24804. Changes: add Ambassadors (G) under Administrative VPs report. Motion, as amended, passed.
- VII. **Introductions** – Protocol Officer Kristen Johnson #72859 reported that there were no guests.
- VIII. **Secretary's Report** – Secretary Gary Duell #48384

Approval of the June 26, 2023 Executive Committee Minutes. Motion by Peter Jordan #54684, Second by Susan Hatcher #58143 to approve. Motion passed.

Approval of the June 28, 2023 Executive Committee Minutes. Motion by David Teachout #68700, Second by Bruce Sostak #52655 to approve. Motion passed.

Communication's Team
 - 1. Mentors – Chief Editor Angie Jelinek #60570 – Deadline for articles is now October 2nd. Reviewed word counts for December Mentors articles. Use bullet points. Use actual pictures. Submit new Senators. Headshots are available. Yvonne taking care of Region photos & NVPs back cover. Christianna Gilliam #78844, Mentors Business Manager, discussed December Mentors ads which are also due October 2nd.
 - 2. E-news – Editor Kim Bode #62467 – 6 e-news sent, 1507 contacts. 21 new Senators added. Due to longer e-news issues, the e-news may truncate. If you do not see the Jaycee Creed or our sponsor, Dominion Energy at the bottom, you need to click on the link *view entire message* to see the entire e-news. Send copies of Regional Newsletter to have calendar items added.
 - 3. Website – Webmaster Allison Geddes #74777 – Busy time for the website due to the Scholarship Program. Scholarship Chairs are up to date. Make sure your information is accurate. If you need anything from the US JCI Senate website or your state's website reach out through the webmaster email and Allison or Lowell will get back to you. AVP Gary pointed out that the number of BOD reports seem to be down compared to the number of people. Reminder to send them in and copy President Hal and AVP Gary.
 - 4. Social Media – Program Manager Jessica Kling #78271 – Facebook page is going well and Instagram should be up tomorrow. Facebook traffic is up 300% since July 1st. Daily themes are working. Please send childhood photos for Throwback Thursdays. Will be making more 30 second videos for Sundays.
 - 5. Directory: The second edition went out in early September and went to print. If you ordered a printed copy, see Newton. Next edition out in early December.

IX. Treasurer's Report – Treasurer Bruce Sostak #52655

- A. Finance Committee – Chair Mike Andrews #58312 – Finance Committee met. Reviewed 2022-2023 budget to actual report, which was approved and filed. Received the Audit Committee review. There are recommendations that the Finance Committee will consider. Went over the checking account, everything was in order. Checked the CD's. \$25,000 will be moved from the Bank of America account into a new CD with a maturity date in 2027. We will be working on a long-term financial strategic plan and our investment policy.
- B. Membership – Program Manager Dawna Norfleet #61999 – Thanked NVPs for reminding states to turn in dues kits on time. December dues kits out by October 10th. Membership report was sent out and is on the website. Bruce added, 20% of dues were submitted through Zelle.
- C. Budget 2023-2024 – 2 significant budget changes: added interest income line item for CDs and Money Market -- \$1475 – 2 CDs are maturing and minimal Money Market interest. Increased Computer & Software by \$1,000 for a new laptop with updated Quicken and Microsoft Office 365. Both will have annual licenses. A tech person in Bruce's office put it on correctly for \$100. Changed title at end from Revenue in Excess of Expenditures to Cash Difference to Reserves at Legal Counsel's recommendation. The Proposed Budget has been updated since the Finance Meeting. Susan asked about the lack of a Balance Sheet. Bruce clarified that once the Executive Committee approved this budget, the Balance Sheet will be added for the BOD meeting. Motion by Peter Jordan #54684 to approve, Second by David Teachout #68700. Main discussion points:
 - ☐ Will raised a question about the RVP budget of \$1,200 per RVP, total \$12,000 instead of what was previously communicated as \$1,500, total \$15,000.
 - ☐ Susan pointed out that the line item was changed back to \$12,000 in June because it was raised by \$200 per RVP last year and that we were going to wait to see how Sweepstakes did.
 - ☐ John Badeen pointed out that in 2020-2021 it was \$10,000 and in 2022-2023, \$12,000.
 - ☐ Susan did not think we wanted to raise it again until we had the money from Sweepstakes.
 - ☐ Hal clarified that the reimbursement would remain at \$1,200.
 - ☐ Bruce added \$1200 (\$400/trimester), subject to Sweepstakes. If we raise it at that point, then we can adjust.
 - ☐ Will added, retroactive?
 - ☐ Mark submitted based on \$500/trimester.
 - ☐ Bruce clarified that the reimbursement will be \$400/trimester, but it will be noted that there was excess submitted. If Sweepstakes does the job they have been doing the last 3 years, and we decide to raise it, then we would reimburse you at that point.
 - ☐ Bruce would need to take any increase to the Finance Committee for a recommendation prior to being able to answer how it would be handled.

At the close of discussion, Treasurer Bruce called for the vote. The motion passed with one dissenting vote.

X. Administrative Vice President's Report – AVP Gary Pittenger #24804

A. National Vice Presidents

1. Region I Peter Jordan #54684 – We have Manchester, NH Jaycees. NH hasn't had Jaycees in 25 years. Fall Frolic is 10/6-8. Visited all 6 states. Spring Caucus in Maine. Fall Frolic 2025 in New Hampshire.
2. Region II Joan Travis #76201 – Even with dues. New York Fall Boards 10/13-14, 60th anniversary 4/12-14. Delaware dinner socials in Sussex County and New Castle County. In-person meeting 11/13. New Jersey working on activation and retention. Cocktail Mixing Techniques on Zoom, 9/28. Pennsylvania Apple Harvest Festival 10/7,8,14,15. Zoom Social 10/20, 7pm. November Boards 11/3-5. Dinner social 11/19 and holiday socials 12/1 & 9. Zoom Social 12/14. All states participating with Wheelchairs4kids and Wreaths Across America. MAI 4/4-7.
3. Region III Randy Willhoite #47435 – Maryland Wreaths 12/16, Fall Meeting 10/27-29, Holiday Social 1/6. Virginia Fall Meeting 10/20-22, Christmas Party 12/2. West Virginia Christmas Party 11/10-11. DC meeting tomorrow.
4. Region IV Mark Brandel #49789 – Remind me to wear the right shirt next time, yes, my wife you were correct. We've had great meetings and great events. Made it to 5 out of 6

states. If you want to know what we're doing, check out our website page (only 22 views) and our Facebook page. Heading to Alabama for the first part of their 50th anniversary. Region IV mid-year in Vero Beach, FL in conjunction with the Florida Bash. Region IV meeting 1:30pm tomorrow. Shout Out for being the top growth region and Florida the top growth state.

5. Region V Jon Bruner #58932 – Good communication with State Presidents. Region V summer tour included Ohio Pig Roast, Illinois Picnic, and Indiana Picnic. 46 members from Region V in Houston. Dropped 8 members. Kentucky Fall Frenzy in October. Michigan Jeans & Jewels 11/18-19, their Foundation fundraiser.
 6. Region VI David Teachout #68700 – Membership down due to Empty Chairs. Focus on lost Senators. Worked with Jaycees in St. Charles on July 4th. Sikeston Jaycees Bootheel Rodeo in August, who enlist 4 other Jaycee chapters and had 35 Senators help out. Made it to the JCI-USA convention in Minnesota and Iowa All-State meeting. Region VI BOD Meeting 10/6-8. Local MO Jaycee chapter celebrating their 75th anniversary. South Dakota holiday celebration 11/3. Nebraska 12/9. Wreaths 12/16. Missouri Winter Boards & Outstanding Young Missourians Banquet 1/19-21.
 7. Region VII Jeff Cardwell #54265 – Traveled inside and outside the Region. Louisiana and Arkansas working on activation. Mississippi – 2 Jaycee chapters. Hattiesburg Food Truck festival was a success. Tennessee Jaycee conference mid-November with Senate. JCI-USA President's Retreat at Camp Discovery. Mini-national in February.
 8. Region VIII DeLisa Anderson #54310 – Welcome to Texas and Region VIII. Colorado Christmas Party 12/2. Kansas Christmas Party. Oklahoma Central Region Social 10/14 at the races. Christmas Party Train ride to Fort Worth 12/9. Texas meetings Sunday 9am and February 3-5. Oklahoma reactivation program being shared throughout Region VIII. Wreaths in all states 12/16
 9. Region IX Will Hansen #49086 – Attended Montana, Idaho, and Washington campouts. Upcoming Washington's meeting, Thanksgiving week Oregon Civil War between Oregon State v Oregon football teams. Washington Christmas Party will be in December. Contacted Wyoming, who grew by 1 to 10.
- B. Photographer – Yvonne Sewell FR #50 – let her know your photograph times and NVPs photograph for the back page ad.
- C. Presidential Sweepstakes – Lori Palo #66475 – Swashbuckler team has a table set up. As of two days ago, \$23,406, 56% of goal. Tomorrow night we'll announce what was raised this weekend. Incentive prizes. Awarding top 3 states and top region. Region's party theme: Margaritaville, Booths based on a Jimmy Buffet song. NVPs see Letha after the meeting.
- D. Constitution & Bylaws – under New Business
- E. Enhanced Membership Benefits – under New Business
- F. Convention and Bid Review – Gary Pittenger #24804 – committee met. Updated reports from past meetings and currently scheduled meetings. Received a bid proposal from Oklahoma to host the Fall 2024 BOD meeting in Tulsa, Oklahoma. The committee approved their bid and recommended it comes to this body.
- G. Ambassadors – Ariel Jones #65423 – 13 representatives attended the ASAC meeting in Bolivia. We had two candidates run for ASAC offices, John Robinson, President and Lawrence Pittman, Regional Director of the non-Spanish speaking countries. Neither won their races. There were some shenanigans going on. There have been rumors circulating. There will be a Zoom call to discuss this on Wednesday, September 27th, 9pm EST. Ariel will send out the link. The meeting will be recorded. One of the topics will be violations of policies and bylaws that were voted on in Columbia in May and how those policies and bylaws were executed in Bolivia. We were not sure whether Roberts Rules were being followed or some other process. We plan to send our recommendations and concerns to the elected body of ASAC. Other countries have similar concerns. We'll review some of the actions that happened Columbia and the sanctions and actions that took place in Bolivia. We'll point out those actions versus the bylaws as approved. Our ASAC Advisor, Randy Young, will be there to answer questions. It's important for the executive committee to understand the concerns, actions and behaviors that occurred and what we should be doing moving forward. Please squash the rumors that may come from those who were not there.

- XI. **Legal Counsel Report** – John Badeen #73089 – When it comes to corporate governance, it is better to ask for permission rather than forgiveness. Had several inquiries from states regarding how our bylaws interact with their bylaws. This is encouraged, so no one finds themselves in trouble.
- XII. **Chairman of the Board Report** – Susan Hatcher #58143 – Reminder: announcing and putting in applications for next year's officers begins in December. Look for information in the e-news.
- XIII. Unfinished Business – None was reported.
- XIV. **New Business**
- A. Proposed Bylaw Amendment, Article X, Section 2, Financial Management, Audit Committee – John Badeen #73089 – Proposed bylaw was sent to the Executive Committee. Background offered by John. Motion by Susan Hatcher #58143, Second Joan Travis #76201 to send the proposed bylaw change to the Board of Directors in January. Upon Request, John read the proposed bylaw.
- ☐ Motion by Susan Hatcher to amend the proposed bylaw that "Executive Committee and/or Board of Directors" could request an external audit. Second by Bruce Sostak #52655. Discussion: Clarification was offered that the Executive Committee could hold a Zoom meeting to trigger the audit, the BOD cannot. Zoom meeting quorum for the Executive Committee is 2/3 of the 15 voting members. Amendment passed unanimously.
 - ☐ Motion by Susan Hatcher to strike the words, "In the event of such a vote, the cost of the external audit shall be paid from the reserves of the organization." John Badeen pointed out that by leaving it in the bylaw the Executive Committee could authorize the expenditure. If removed, it would need to go to the BOD, making the last amendment unnecessary. Susan argued that she believes it still would need to go to the BOD. John asked for a second to the motion. Motion failed due to lack of support.
 - ☐ The main motion, as amended, passed unanimously.
- B. Gallagher Member Services Agreement – John Badeen #73089 – John distributed sample emails that a member would receive if they opted into any services. There are no direct costs to the organization. We do not have to turn over our data base. We must provide what is contained in Exhibit A: 6 times per year we would send an email internally promoting the partnership with Gallagher and their products, 3 product placement advertisements annually, 3 educational articles from Gallagher. It's a value-added benefit to our members. Motion by Susan Hatcher #58143 to give President Hal the authority to approve this agreement subject to Legal Counsel's approval. Second by David Teachout #68700. Discussion: The following was addressed, Ads of some type may end up in the Mentors, term of the Agreement is 2 years with a renewal option, services are granted to the member to use as they see fit, this can be a good reactivation tool especially if we can obtain the data upon renewal, limited license to use our logo is for Gallagher products only and we approached them to provide a benefit to our members. The motion passed unanimously.
- C. Chaplain Awards – Chaplain James Rupard #41615 – no report
- D. Membership Due Date for Nevada – Bruce Sostak #52655 – Nevada requests that their March 1st membership, when all members are due, be moved to June 1st to better match their year-end meeting and how they collect payment. Motion by Peter Jordan #54684. Second by Joan Travis #76201. There was no discussion. Motion passed unanimously.
- E. 2024 Fall BOD Meeting – Oklahoma – Cindy Empting and Karen McCannell – Bid includes the dates of September 18 – 22, 2024 in Tulsa Oklahoma at the Renaissance Tulsa Hotel & Convention Center (a Marriott property), room rate \$129 – three days prior and three days post event, theme – Living on Tulsa Time. Hotel has 330 hotel rooms. 130 rooms are blocked for each night at this point. Scheduled renovations are not to impact our meeting. Motion by Susan Hatcher #58143 to recommend the Tulsa bid to the Board of Directors tomorrow, Second by Bruce Sostak #52655. Motion passed unanimously.
- XV. **President's comments** – Hal Williams #43912 thanked Texas and Jumper Davis for putting this meeting on and providing stuff to do. It is going to be a great success.
- XVI. **Good of the Order** – Mark Brandel #49789 went on the record to say that the next two meetings are in Region IV in Greenville & Tampa.
- XVII. **Adjourn with the Jaycee Creed** – Motion by Randy Willhoite #47435, Second by DeLisa Anderson #54310. The creed was led by Jeff Cardwell #54265.